

# HOPE FOR HAITI, INC. AND AFFILIATE

Consolidated Financial Statements  
With Independent Auditors' Report

June 30, 2022 and 2021

# HOPE FOR HAITI, INC. AND AFFILIATE

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## INDEPENDENT AUDITORS' REPORT

Board of Directors  
Hope for Haiti, Inc. and Affiliate  
Naples, Florida

### ***Opinion***

We have audited the accompanying consolidated financial statements of Hope for Haiti, Inc. (a nonprofit corporation), and Affiliate which comprise the consolidated statements of financial position as of June 30, 2022 and 2021, and the related consolidated statements of activities and cash flows for the years then ended, and the related notes to the consolidated financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Hope for Haiti, Inc. and Affiliate as of June 30, 2022 and 2021, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

### ***Basis for Opinion***

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the *Auditors' Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are required to be independent of Hope for Haiti, Inc. and Affiliate, and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### ***Responsibilities of Management for the Consolidated Financial Statements***

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Hope for Haiti, Inc. and Affiliate's ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.

Board of Directors  
Hope for Haiti, Inc. and Affiliate  
Naples, Florida

***Auditors' Responsibility for the Audit of the Consolidated Financial Statements***

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Hope for Haiti, Inc. and Affiliate's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Hope for Haiti, Inc. and Affiliate's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

*Capin Crouse LLP*

Lawrenceville, Georgia  
October 28, 2022

# HOPE FOR HAITI, INC. AND AFFILIATE

## Consolidated Statements of Financial Position

	June 30,	
	<u>2022</u>	<u>2021</u>
ASSETS:		
Cash and cash equivalents:		
Without donor restrictions	\$ 7,485,749	\$ 1,572,235
With donor restrictions	80,235	164,771
Investments	3,820,770	3,781,855
Other assets–net	110,974	34,104
Inventory	12,137,223	453,988
Property and equipment–net	743,865	726,742
Total Assets	<u>\$ 24,378,816</u>	<u>\$ 6,733,695</u>
LIABILITIES AND NET ASSETS:		
Liabilities:		
Accounts payable and accrued expenses	<u>\$ 261,108</u>	<u>\$ 95,113</u>
Net assets:		
Without donor restrictions	22,293,318	5,876,283
With donor restrictions	<u>1,824,390</u>	<u>762,299</u>
Total net assets	<u>24,117,708</u>	<u>6,638,582</u>
Total Liabilities and Net Assets	<u>\$ 24,378,816</u>	<u>\$ 6,733,695</u>

See notes to consolidated financial statements

# HOPE FOR HAITI, INC. AND AFFILIATE

## Consolidated Statements of Activities

	Year Ended June 30,					
	2022			2021		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
<b>SUPPORT AND REVENUE:</b>						
Contributions	\$ 10,182,973	\$ 4,002,007	\$ 14,184,980	\$ 1,810,659	\$ 1,924,116	\$ 3,734,775
Special events	375,257	-	375,257	-	-	-
Donated goods	30,653,765	-	30,653,765	26,045,311	-	26,045,311
Investment income (loss)	(553,242)	-	(553,242)	630,561	-	630,561
Other	40,891	-	40,891	61,802	-	61,802
<b>Total Support and Revenue</b>	<b>40,699,644</b>	<b>4,002,007</b>	<b>44,701,651</b>	<b>28,548,333</b>	<b>1,924,116</b>	<b>30,472,449</b>
<b>RECLASSIFICATIONS:</b>						
Net assets released from restrictions due to:						
Satisfaction of purpose restrictions	2,939,916	(2,939,916)	-	1,969,766	(1,969,766)	-
<b>EXPENSES:</b>						
Program services:						
Education	183,940	-	183,940	573,611	-	573,611
Wash	34,386	-	34,386	346,600	-	346,600
Healthcare	18,481,711	-	18,481,711	26,884,969	-	26,884,969
Economy	161,708	-	161,708	193,659	-	193,659
Emergency Relief	6,473,632	-	6,473,632	-	-	-
Haiti Ops	413,850	-	413,850	677,077	-	677,077
	<u>25,749,227</u>	<u>-</u>	<u>25,749,227</u>	<u>28,675,916</u>	<u>-</u>	<u>28,675,916</u>
Supporting activities:						
Management and general	423,777	-	423,777	404,936	-	404,936
Fundraising	1,049,521	-	1,049,521	630,273	-	630,273
	<u>1,473,298</u>	<u>-</u>	<u>1,473,298</u>	<u>1,035,209</u>	<u>-</u>	<u>1,035,209</u>
<b>Total Expenses</b>	<b>27,222,525</b>	<b>-</b>	<b>27,222,525</b>	<b>29,711,125</b>	<b>-</b>	<b>29,711,125</b>
Change in Net Assets	16,417,035	1,062,091	17,479,126	806,974	(45,650)	761,324
Net Assets, Beginning of Year	5,876,283	762,299	6,638,582	5,069,309	807,949	5,877,258
Net Assets, End of Year	<u>\$ 22,293,318</u>	<u>\$ 1,824,390</u>	<u>\$ 24,117,708</u>	<u>\$ 5,876,283</u>	<u>\$ 762,299</u>	<u>\$ 6,638,582</u>

See notes to consolidated financial statements

## HOPE FOR HAITI, INC. AND AFFILIATE

### Consolidated Statement of Functional Expenses

Year Ended June 30, 2022

	Program Services						Supporting Activities				
	Education	WASH	Healthcare	Economy	Emergency Relief	Haiti Ops	Total Program Services	Management and General	Fundraising	Total Supporting Activities	Total Expenses
Donated goods:											
Medications and medical supplies	\$ -	\$ -	\$ 17,266,631	\$ -	\$ 689,866	\$ -	\$ 17,956,497	\$ 9,720	\$ 16,740	\$ 26,460	\$ 17,982,957
Other	24,013	4,100	5,097	-	503,406	-	536,616	-	-	-	536,616
	<u>24,013</u>	<u>4,100</u>	<u>17,271,728</u>	<u>-</u>	<u>1,193,272</u>	<u>-</u>	<u>18,493,113</u>	<u>9,720</u>	<u>16,740</u>	<u>26,460</u>	<u>18,519,573</u>
Salaries and related benefits	30,364	-	389,159	77,051	534,638	193,703	1,224,915	264,232	448,394	712,626	1,937,541
Office expenses	13,078	490	52,694	10,817	74,461	89,375	240,915	82,008	379,289	461,297	702,212
Supplies and materials	1,515	2,695	18,322	1,132	1,389,613	340	1,413,617	-	-	-	1,413,617
Medication and medical supplies	-	-	204,538	-	749,027	-	953,565	-	-	-	953,565
Teacher training and salary subsidies	26,728	-	-	-	194,088	-	220,816	-	-	-	220,816
Construction projects	47,760	7,350	-	-	482,112	-	537,222	-	-	-	537,222
Travel	4,383	400	12,402	4,346	158,295	18,819	198,645	17,580	12,864	30,444	229,089
Promotions	-	-	-	-	-	-	-	171	168,215	168,386	168,386
Grants	-	-	-	34,096	722,758	-	756,854	-	-	-	756,854
Depreciation	-	-	-	-	-	94,183	94,183	11,427	1,667	13,094	107,277
Professional fees	3,510	19,104	29,228	25,327	551,988	7,965	637,122	29,498	6,840	36,338	673,460
Occupancy	806	247	12,141	1,508	21,181	9,205	45,088	9,141	15,512	24,653	69,741
Cost of goods distributed	-	-	450,958	-	-	-	450,958	-	-	-	450,958
School-recreation and scholarships	31,636	-	-	-	142,511	-	174,147	-	-	-	174,147
Food and outreach supplies	147	-	-	7,431	258,667	260	266,505	-	-	-	266,505
Laboratory fees/surgical procedures	-	-	40,541	-	1,021	-	41,562	-	-	-	41,562
<b>Total Expenses</b>	<u><u>\$ 183,940</u></u>	<u><u>\$ 34,386</u></u>	<u><u>\$ 18,481,711</u></u>	<u><u>\$ 161,708</u></u>	<u><u>\$ 6,473,632</u></u>	<u><u>\$ 413,850</u></u>	<u><u>\$ 25,749,227</u></u>	<u><u>\$ 423,777</u></u>	<u><u>\$ 1,049,521</u></u>	<u><u>\$ 1,473,298</u></u>	<u><u>\$ 27,222,525</u></u>

See notes to consolidated financial statements

## HOPE FOR HAITI, INC. AND AFFILIATE

### Consolidated Statement of Functional Expenses

Year Ended June 30, 2021

	Program Services					Supporting Activities				Total Expenses
	Education	WASH	Healthcare	Economy	Haiti Ops	Total Program Services	Management and General	Fundraising	Total Supporting Activities	
Donated goods:										
Medications and medical supplies	\$ -	\$ -	\$ 25,432,756	\$ -	\$ -	\$ 25,432,756	\$ -	\$ -	\$ -	\$ 25,432,756
Other	-	-	108,393	-	-	108,393	68,262	42,939	111,201	219,594
	-	-	25,541,149	-	-	25,541,149	68,262	42,939	111,201	25,652,350
Salaries and related benefits	51,099	26,274	535,676	101,981	448,719	1,163,749	245,229	416,146	661,375	1,825,124
Office expenses	171,473	-	71,840	23,698	83,088	350,099	34,524	106,216	140,740	490,839
Supplies and materials	4,342	48,091	12,757	800	515	66,505	-	-	-	66,505
Medication and medical supplies	-	-	504,247	-	-	504,247	-	-	-	504,247
Teacher training and salary subsidies	175,462	-	-	-	-	175,462	-	-	-	175,462
Construction projects	82,000	-	-	-	-	82,000	-	-	-	82,000
Travel	14,284	16,716	26,274	1,461	6,545	65,280	949	797	1,746	67,026
Promotions	-	-	-	-	-	-	7,689	37,870	45,559	45,559
Grants	-	-	-	59,722	-	59,722	-	-	-	59,722
Depreciation	-	-	-	-	111,111	111,111	11,427	3,333	14,760	125,871
Professional fees	29,351	158,261	56,067	4,512	10,138	258,329	27,361	6,861	34,222	292,551
Occupancy	1,320	732	41,816	1,485	10,614	55,967	9,495	16,111	25,606	81,573
Cost of goods distributed	-	96,526	77,226	-	-	173,752	-	-	-	173,752
School-recreation and scholarships	44,280	-	17,917	-	-	62,197	-	-	-	62,197
Other expenses	-	-	-	-	6,347	6,347	-	-	-	6,347
<b>Total Expenses</b>	<b>\$ 573,611</b>	<b>\$ 346,600</b>	<b>\$ 26,884,969</b>	<b>\$ 193,659</b>	<b>\$ 677,077</b>	<b>\$ 28,675,916</b>	<b>\$ 404,936</b>	<b>\$ 630,273</b>	<b>\$ 1,035,209</b>	<b>\$ 29,711,125</b>

See notes to consolidated financial statements



# HOPE FOR HAITI, INC. AND AFFILIATE

## Consolidated Statements of Cash Flows

	Year Ended June 30,	
	2022	2021
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Change in net assets	\$ 17,479,126	\$ 761,324
Adjustments to reconcile change in net assets to net cash provided (used) by operating activities:		
Depreciation	107,277	125,871
Donated goods	(30,653,765)	(26,045,311)
Distributions of donated goods	18,519,573	25,652,350
Realized/unrealized gains (losses) on investments	660,666	(563,901)
Gain on sales of property and equipment	-	(3,415)
Changes in operating assets and liabilities:		
Other assets	(76,870)	10,344
Inventory	450,957	173,751
Accounts payable and accrued expenses	165,995	3,707
Net Cash Provided by Operating Activities	6,652,959	114,720
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>		
Purchases of property and equipment	(124,400)	-
Proceeds from sales of property and equipment	-	5,499
Purchases of investments	(1,130,265)	(1,148,825)
Proceeds from sales of investments	430,684	836,616
Net Cash Used by Investing Activities	(823,981)	(306,710)
Net Change in Cash, Cash Equivalents, and Restricted Cash	5,828,978	(191,990)
Cash, Cash Equivalents, and Restricted Cash, Beginning of Year	1,737,006	1,928,996
Cash, Cash Equivalents, and Restricted Cash, End of Year	\$ 7,565,984	\$ 1,737,006
<b>RECONCILIATION OF CASH AND CASH EQUIVALENTS:</b>		
Total cash, cash equivalents, and restricted cash shown in the consolidated statements of cash flows:		
Cash and cash equivalents–without donor restrictions	\$ 7,485,749	\$ 1,572,235
Cash and cash equivalents–with donor restrictions	80,235	164,771
	\$ 7,565,984	\$ 1,737,006

See notes to consolidated financial statements

# HOPE FOR HAITI, INC. AND AFFILIATE

## Notes to Consolidated Financial Statements

June 30, 2022 and 2021

### 1. NATURE OF ORGANIZATION:

Hope for Haiti, Inc. (HFH) is an innovative and creative international development organization that has been working in Haiti for over 30 years. HFH partners with private donors to create community-based sustainable change through a grassroots and strategic holistic approach. HFH is an action-oriented and fast-paced organization that believes in partnership solutions to poverty alleviation. HFH's vision for the future is one of strategic growth in creating healthy, sustainable communities and has a distinguished and well-established board of directors that provides HFH with strong governance, oversight, and strategic direction. Building upon a proven track record of success, HFH stays true to its mission and founding principles, while offering a dynamic and supportive work environment. For more information about, please visit [www.hopeforhaiti.com](http://www.hopeforhaiti.com).

HFH is a not-for-profit corporation and as such, is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code (the Code). Contributions to HFH are deductible from income taxes on the donor's income tax return within the limitations prescribed by the Code. HFH is also classified as a publicly supported organization, which is not a private foundation as defined by Section 170(b) of the Code. HFH's main source of revenue comes from contributions from the public.

HFH supports Fondasyon Kuehner (Foundation), an affiliated Haitian foundation which commenced operations in August 2011, by providing funding, volunteers, and goods and services. The Foundation was established in the Republic of Haiti to assist in carrying out HFH's mission within the Republic of Haiti by managing all operations and programs on behalf of HFH. The mission of HFH and the Foundation (collectively referred to as the Organization) is to improve the quality of life for the Haitian people, particularly children. The Organization accomplishes this mission primarily through the program services described below:

*Education*—The objective of our Education Program is to improve the access and quality of education in southern Haiti by investing in and partnering with key education partners and institutions. From 2021-2022, the Organization provided direct cash transfers to subsidize salaries of 345 primary and secondary teachers at 21 partner schools in three departments across the Greater South of Haiti, facilitated 24 hours of professional development and training, and one-hour of in-class observation and coaching to 203 primary teachers, helped 6,764 students (3,345 boys and 3,319 girls) through back-to-school campaigns, provided 7,000 backpacks filled with school supplies to students in our partner schools and staff's children, and constructed 5 classroom blocks (15 classrooms) and repaired 7 classroom blocks (22 classrooms).

*WASH*—The objective of our WASH Program is to improve clean water access for people living in southern Haiti, especially children. From 2021-2022, in collaboration with local community based organizations, over 28,000 water filtration systems were distributed, many in response to the 2021 earthquake. Each system is able to filter up to 1 million gallons of water over the next 10 years. Collectively, the systems provide a minimum of 24,510 gallons of clean water filtered daily. We also constructed 3 new sanitation blocks and 3 wells at partner schools.

# HOPE FOR HAITI, INC. AND AFFILIATE

## Notes to Consolidated Financial Statements

June 30, 2022 and 2021

### 1. NATURE OF ORGANIZATION, continued:

*Healthcare*—The objective of our Healthcare Program is to improve the access and quality of healthcare for people living primarily in the Greater South of Haiti. From 2021-2022, the Organization procured, imported and distributed medication, medical supplies and biomedical equipment valued at over \$20 million to 50 partners serving over 750K patients across the Greater South of Haiti, as well as the Ouest and Nord Departments. The Organization's Infirmary St. Etienne provided 110,750 consultations including mobile clinics ran by HFH staff and referred 517 patients for specialized medical care most of which was in response to the Earthquake.

*Economy*—The objective of our Economy Program is to increase the Organization's economy portfolio, with a focus on education, access to loans and grants, and job training in communities in southern Haiti. From 2021-2022, the Organization generated \$2,155 from loan repayments to be reinvested into the local economy as future grants and loans.

*Emergency Relief*—The objective of our Emergency Relief Program is to provide relief in response to the 2021 earthquake that struck the southern region of Haiti. From 2021-2022, the Organization distributed over 300,000 pounds of food to over 3,000 vulnerable families in our partner schools and other vulnerable families in the Sud department, as well as hot cooked meals to orphanages and staff immediately after the earthquake. The Organization provided 68 grants to healthcare facilities and SGBs and 7,437 in Cash Voucher Assistance (CVA) transfers. Total granted funding was over \$794,000. The Organization also prepared and distributed over 1,200 emergency buckets as additional emergency response activities.

*Haiti Ops*—The objective of our Haiti Ops Program is to cover expenses which allows the Organization's Haiti locations to run efficiently by providing a safe place of business, hiring and maintaining the appropriate administrative staff to oversee operations, and providing the tools needed to support the Organization's completion of duties in Haiti.

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

The Organization maintains its accounts and prepares its consolidated financial statements on the accrual basis of accounting in conformity with accounting principles generally accepted in the United States. The significant accounting policies followed are described below to enhance the usefulness of the consolidated financial statements to the reader.

#### PRINCIPLES OF CONSOLIDATION

The consolidated financial statements include the balances and financial activities of HFH and the Foundation. All significant intercompany transactions and balances have been eliminated from the consolidated financial statements.

# HOPE FOR HAITI, INC. AND AFFILIATE

## Notes to Consolidated Financial Statements

June 30, 2022 and 2021

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued:

#### USE OF ESTIMATES

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### CASH AND CASH EQUIVALENTS

Cash and cash equivalents include cash on hand, checking, savings, and money market accounts, with original maturities of three months or less. While at times deposits may exceed federally insured limits, the Organization has not experienced any losses on these accounts, and management believes it is not exposed to any significant credit risk on cash and cash equivalents. At June 30, 2022 and 2021, the Organization's cash balances exceeded federally insured limits by \$6,921,156 and \$1,158,525, respectively.

The Organization is required to hold certain donor contributions in a separate bank account, for the purposes outlined in the executed grant agreement between the Organization and donor. For the years ended June 30, 2022 and 2021, funds held in this separate account totaled \$80,235 and \$164,771, respectively.

#### INVESTMENTS

Investments in equity securities with readily determinable fair values and all debt securities are recorded at fair value. Interest and dividend income and the realized and unrealized gain or loss on investments is reported as investment income (loss) without donor restrictions in the accompanying consolidated statements of activities unless a donor or law restricts its use. If quoted market prices are not available, fair values are based on quoted market prices of comparable instruments. Donated investments are recorded at fair value at the date of donation and are thereafter carried in conformity with the stated policy.

#### OTHER ASSETS—NET

Other assets—net consists of various prepaid items as well as loans receivable, net of an allowance for uncollectible amounts.

Loans receivable—net consist of loans to various Haitian businesses, organizations, or individuals (entities) that live, work, and play within the communities the Organization serves. It is vital that the entities supported are focused on not only economic activity but also enhance community sustainability or development and environmental sensitivity (social business). Loans are unsecured; however, HFH does provide interest rate reductions based upon the availability of collateral in securing the loan. Collateral that is able to be secured as part of the financing transaction will result in a reduction in the loan interest rate, not to exceed 150 basis points.

# HOPE FOR HAITI, INC. AND AFFILIATE

## Notes to Consolidated Financial Statements

June 30, 2022 and 2021

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued:

#### OTHER ASSETS–NET, continued

The allowance for loan losses is maintained at a level that, in management's judgment, is adequate to absorb probable loan losses. The amount is based upon an analysis of the loan portfolio by management including, but not limited to, review of the collectability of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral, and prevailing economic conditions. This process is based on estimates and ultimate losses may vary from current estimates. As changes in estimates occur, adjustments to the level of the allowance are recorded in the provision for potential loan losses in the period in which they become known.

A loan is considered impaired when, based upon current information and events, it is probable that HFH will be unable to collect all amounts due according to the contractual terms of the loan agreement. Loans are classified as delinquent when payments are 90 days overdue. Delinquent and impaired loans continue to accrue interest. Payments on delinquent and impaired loans are recorded first as interest income and then as a reduction in principal. The accrual of interest income is discontinued when, in management's judgment, the scheduled interest may not be collectable within the stated term of the loan. Interest income is recognized on a cash basis for loans classified as nonaccrual loans, with subsequent payments applied first to interest and fees, if any, and then to principal. Loans classified as nonaccrual loans are returned to accrual status when all the principal and interest amounts contractually due are brought current and future payments are reasonably assured.

#### INVENTORY

Inventory consists of donated items as well as purchased goods. Purchased inventory is stated at the lower of cost (based on the average cost basis) or net realizable value and consists of emergency response buckets. Donated inventory (consisting of medicines and medical supplies) is recorded as inventory and contribution support at its estimated fair value at the date of donation, taking into consideration inventory condition and utility for use. All donated inventory is received from private organizations and is considered to be support without donor restrictions unless the inventory explicitly contains donor restrictions. The Organization only records the value of donated inventory in which they were either the original recipient of the gift, were involved in partnership with another organization for distribution, or used in the Organization's programs. At June 30, 2022 and 2021, no reserve for obsolescence has been recorded, as management believes all inventory is usable.

When the Organization receives donated inventories with specific geographic or purpose restrictions, they are recognized as support with donor restrictions. Donor restrictions are satisfied and donated inventory is released from restriction and reclassified as without donor restrictions when the donated product has been shipped. Donated inventories received with limitations, such as the provision that they cannot be distributed within the United States because the pharmaceuticals have not been approved by The Food and Drug Administration, are not considered donor restrictions; therefore, they are reported as support without donor restrictions.

# HOPE FOR HAITI, INC. AND AFFILIATE

## Notes to Consolidated Financial Statements

June 30, 2022 and 2021

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued:

#### PROPERTY AND EQUIPMENT—NET

Items capitalized as property and equipment are stated at cost or, if donated, at market value on the date of donation. The Organization generally capitalizes and reports property and equipment acquisitions in excess of \$2,000. Expenditures for repairs and maintenance are charged to expense as incurred, and additions and improvements that significantly extend the lives of assets are capitalized at cost. Depreciation is computed using the straight-line method over the estimated useful lives of the assets ranging from 3 to 39 years.

#### CLASSES OF NET ASSETS

The consolidated financial statements report amounts separately by class of net assets:

*Net assets without donor restrictions* are currently available at the discretion of the board for use in operations or designated by the board for specific use. Equity in property and equipment represents amounts invested in property and equipment net of accumulated depreciation.

*Net assets with donor restrictions* are stipulated by donors for specific operating purposes or programs, with time restrictions, or not currently available for use until commitments regarding their use have been fulfilled.

#### SUPPORT AND REVENUE, RECLASSIFICATIONS, AND EXPENSES

The Organization recognizes contributions when cash, securities, or other assets; an unconditional promise to give; or a notification of a beneficial interest is received. Conditional promises to give—that is, those with a measurable performance or other barrier and a right of return—are not recognized until the conditions on which they depend have been met.

The Organization reports gifts of cash and other assets as support with donor restrictions if they are received with donor stipulations that limit the use of the donated amounts. When a stipulated time restriction ends or purpose restriction is satisfied, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the consolidated statements of activities as reclassifications.

The Organization reports donations of property and equipment as support without donor restrictions unless explicit donor stipulations specify how the donated assets must be used. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash and other assets that must be used to acquire long-lived assets are reported as support with donor restrictions. Absent explicit donor stipulations about how long those long-lived assets must be maintained, the Organization reports expirations of donor restrictions when the donated or acquired long-lived assets are placed in service.

# HOPE FOR HAITI, INC. AND AFFILIATE

## Notes to Consolidated Financial Statements

June 30, 2022 and 2021

### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, continued:

#### SUPPORT AND REVENUE, RECLASSIFICATIONS, AND EXPENSES, continued

Special events consist of revenue generated from the Organization's annual gala events and is recognized when earned. For the year ended June 30, 2021, the Organization took meaningful precautions to prevent the spread of the coronavirus. This included the cancellation of all in-person events, fundraising galas, and gatherings of large groups of any kind. For the year ended June 30, 2022, special events revenue is recorded gross of special events related expenses of \$136,199.

Donated goods (including medical supplies, solar chargers, lights, tarps, food, clothing, other supplies, water filters, and other donated items) are recorded at fair value at the date of the gift.

Donated medicines are recorded based on the principal market, or if there is no principal market, the most advantageous market. Other donated medicines have been valued according to an average of current market data derived from international pricing to obtain a reasonable fair market value.

Expenses, including advertising expenses of \$32,186 and \$45,558 incurred for the years ended June 30, 2022 and 2021, respectively, are reported when costs are incurred. The consolidated financial statements report certain categories of expenses that are attributable to one or more programs or supporting functions of the Organization. Therefore, these expenses require allocation on a reasonable basis that is consistently applied. These expenses include salaries and benefits, depreciation, and other expenses. Salaries and benefits are allocated based on average estimates of time and effort by employees. Depreciation is allocated based on square footage and the programmatic purpose of the asset being depreciated. Costs of other categories were allocated based on programmatic purpose of the employees directly affected by the expense.

#### RECENTLY ADOPTED ACCOUNTING STANDARD

In September 2020, the Financial Accounting Standards Board (FASB) issued Accounting Standards Update (ASU) No. 2020-07, *Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets*. The Organization adopted the provisions of the new standard during the year ended June 30, 2022. The standard requires nonprofits to present contributed nonfinancial assets as a separate line item in the statement of activities, apart from contributions of cash or other nonfinancial assets. The standard also increases the disclosure requirements around contributed nonfinancial assets, including disaggregating by category the types of contributed nonfinancial assets a nonprofit entity has received. Adoption of this standard did not have a significant impact on the consolidated financial statements, with the exception of increased disclosure.

# HOPE FOR HAITI, INC. AND AFFILIATE

## Notes to Consolidated Financial Statements

June 30, 2022 and 2021

### 3. LIQUIDITY AND FUNDS AVAILABLE:

The following reflects the Organization's financial assets as of June 30, 2022 and 2021, reduced by amounts not available for general expenditure within one year. Financial assets are considered unavailable when illiquid or not convertible to cash within one year. The Organization considers general expenditures to be all expenditures related to its ongoing activities to achieve its vision as well as the conduct of services undertaken to support those activities to be general expenditures.

	June 30,	
	2022	2021
Financial assets, at year-end:		
Cash and cash equivalents	\$ 7,485,749	\$ 1,572,235
Investments	3,820,770	3,781,855
Financial assets available to meet cash needs for general expenditures within one year	<u>\$ 11,306,519</u>	<u>\$ 5,354,090</u>

As part of the Organization's liquidity management, it has a policy to structure its financial assets to be available as its general expenditures, liabilities, and other obligations come due. At June 30, 2022, the Organization has \$1,824,390 in net assets with donor restrictions for designated purposes. These funds are considered available to meet needs for general expenditures as funds are used for their donor restricted purpose.

### 4. INVESTMENTS:

Investments consist of:

	June 30,	
	2022	2021
Held at fair value:		
Mutual funds	\$ 1,271,439	\$ 979,347
Common stock	1,278,987	1,497,477
Corporate bonds	1,270,344	1,305,031
	<u>\$ 3,820,770</u>	<u>\$ 3,781,855</u>



# HOPE FOR HAITI, INC. AND AFFILIATE

## Notes to Consolidated Financial Statements

June 30, 2022 and 2021

4. INVESTMENTS, continued:

Investment income (loss) consists of:

	Year Ended June 30,	
	2022	2021
Interest and dividends	\$ 137,953	\$ 87,620
Realized gain	39,670	191,562
Unrealized gain (loss)	(700,336)	372,339
Investment management fees	(30,529)	(20,960)
	\$ (553,242)	\$ 630,561

5. OTHER ASSETS—NET:

Other assets—net consist of:

	June 30,	
	2022	2021
Loans receivable:		
Current	\$ 227,381	\$ 284,930
31 - 60 days past due	5,522	950
61 - 90 days past due	5,491	6,193
Over 90 days past due	148,981	96,872
	387,375	388,945
Interest receivable:		
Current	29,279	25,432
31 - 60 days past due	711	85
61 - 90 days past due	707	553
Over 90 days past due	19,183	8,646
	437,255	423,661
Allowance for loan and interest losses	(432,883)	(419,425)
	4,372	4,236
Prepaid expenses	106,602	29,868
	\$ 110,974	\$ 34,104

# HOPE FOR HAITI, INC. AND AFFILIATE

## Notes to Consolidated Financial Statements

June 30, 2022 and 2021

5. OTHER ASSETS–NET, continued:

Allowance for loan and interest losses consist of:

	June 30,	
	2022	2021
Balance, beginning of year	\$ 419,425	\$ 439,437
Provision for loan and interest losses	-	19,084
Recovery of previous loans charged off	(2,291)	(26,441)
Portfolio charge-offs and write down	15,749	(12,655)
Balance, end of year	<u>\$ 432,883</u>	<u>\$ 419,425</u>

At June 30, 2022 and 2021, loans receivable totaling \$387,375 and \$388,945, respectively, and interest receivable totaling \$49,880 and \$34,716, respectively, with allowances in the amount of \$432,883 and \$419,425, respectively, were evaluated collectively for impairment with no impairment being noted. No loans were individually evaluated for impairment.

Status of performing and nonperforming loans is based on payment activity for the years ended June 30, 2022 and 2021. Payment activity is reviewed by management on a monthly basis to determine how loans are performing. Loans are considered to be nonperforming when days delinquent is greater than 60 days in the previous month. For both years ended June 30, 2022 and 2021, there were 38 loans considered nonperforming.

The Organization classifies loans as past due if the loan is more than 30 days past due. There were 38 loans past due for both years ended June 30, 2022 and 2021.

As of June 30, 2022 and 2021, the Organization considers the majority of loans made pursuant to the economy program unlikely to be collectible.

Concentrations of credit risk exist with respect to individually significant borrowers whose individual balances exceed five percent of the total loan portfolio. At June 30, 2022 and 2021, five borrowers had individual balances in excess of five percent of the total loan portfolio. The total of the five balances were \$284,906 and this represented 74% and 73% of the total portfolio at June 30, 2022 and 2021, respectively.

# HOPE FOR HAITI, INC. AND AFFILIATE

## Notes to Consolidated Financial Statements

June 30, 2022 and 2021

5. OTHER ASSETS–NET, continued:

Loans and interest receivable are estimated to mature as follows:

Years Ending June 30,	Amounts
2023	\$ 225,206
2024	70,654
2025	63,140
2026	48,288
2027	28,448
Thereafter	1,519
	\$ 437,255

6. INVENTORY:

Inventory consists of:

	June 30,	
	2022	2021
Purchased	\$ -	\$ 61,026
Donated	12,137,223	392,962
	\$ 12,137,223	\$ 453,988

7. PROPERTY AND EQUIPMENT–NET:

Property and equipment–net consists of:

	June 30,	
	2022	2021
Buildings and improvements	\$ 783,351	\$ 783,351
Computer and office equipment	44,874	44,874
Software	117,440	117,440
Vehicles	659,863	535,463
	1,605,528	1,481,128
Less accumulated depreciation	(861,663)	(754,386)
Property and equipment–net	\$ 743,865	\$ 726,742

# HOPE FOR HAITI, INC. AND AFFILIATE

## Notes to Consolidated Financial Statements

June 30, 2022 and 2021

### 8. NET ASSETS:

Net assets consists of:

	June 30,	
	<u>2022</u>	<u>2021</u>
Without donor restrictions:		
Undesignated	\$ 21,549,453	\$ 5,149,541
Equity in property and equipment	743,865	726,742
	<u>22,293,318</u>	<u>5,876,283</u>
With donor restrictions:		
Community development	316,193	487,703
Education	815,012	56,664
Healthcare	278,594	217,932
Earthquake	414,591	-
	<u>1,824,390</u>	<u>762,299</u>
	<u>\$ 24,117,708</u>	<u>\$ 6,638,582</u>

### 9. CONDITIONAL GRANTS RECEIVABLE:

The Organization has five grant agreements with scheduled future payments. Management believes these to be conditional on future expenditures and/or future reporting based on their understanding with the grantors. Therefore, they have not been recorded as receivables in the accompanying consolidated statements of financial position. All of the total future payments will be restricted for healthcare, education, or economy, based upon the terms of the executed grant agreements.

Future grant receipts are estimated as follows:

<u>Years Ending June 30,</u>	<u>Amounts</u>
2023	\$ 1,438,445
2024	836,203
	<u>\$ 2,274,648</u>

# HOPE FOR HAITI, INC. AND AFFILIATE

## Notes to Consolidated Financial Statements

June 30, 2022 and 2021

### 10. CONCENTRATION:

During the years ended June 30, 2022 and 2021, two donors gave 17% and 48%, respectively, of total contributions. Additionally, during the year ended June 30, 2022, the Organization received 91% of total donated goods from two donors. One donor gave 91% of total donated goods during the year ended June 30, 2021. The Organization's operations and program activities could be impacted if these donor relationships were to be terminated and could not be replaced by new donors with comparable donations. The Organization believes these major donor relationships will be maintained.

### 11. COMMITMENT:

During the year ended June 30, 2019, the Organization entered into an agreement for a construction project with an estimated cost of \$350,000. The Organization paid approximately \$55,000 and \$295,000, during the years ended June 30, 2022 and 2021, respectively. The project was completed during the year ended June 30, 2022.

### 12. RELATED PARTY TRANSACTIONS:

The Organization has contracts for program construction services in Haiti with a company owned by an individual related to the Organization. Program expenses incurred under these agreements totaled \$328,400 and \$40,000 for the years ended June 30, 2022 and 2021, respectively. As of June 30, 2022 and 2021, there were no amounts due to the related party.

During the year ended June 30, 2022, one major foundation contributed 2% of total contributions support. The foundation has members of management on the Organization's board. During the year ended June 30, 2021, two major foundations contributed 1% of total contributions support. Both foundations had members of management on the Organization's board.

### 13. POST-RETIREMENT BENEFITS:

The Organization sponsors a defined contribution retirement plan (the Plan), which covers substantially all full-time employees. Employees are eligible to make contributions and receive matching contributions after completing 90 days/250 hours of service. Contributions to the Plan are held by the Plan custodian. Employer contributions to the Plan are discretionary. The Organization's contributions to the Plan totaled \$18,153 and \$16,914 for the years ended June 30, 2022 and 2021, respectively.

# HOPE FOR HAITI, INC. AND AFFILIATE

## Notes to Consolidated Financial Statements

June 30, 2022 and 2021

### 14. FAIR VALUE MEASUREMENTS:

The *Fair Value Measurements and Disclosure* topic of the FASB Accounting Standards Codification establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. This hierarchy consists of three broad levels: Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and have the highest priority, Level 2 inputs consist of observable inputs other than quoted prices for identical assets, and Level 3 inputs have the lowest priority. The Organization uses appropriate valuation techniques based on the available inputs to measure the fair value of its investments. When available, the Organization measures fair value using Level 1 inputs because they generally provide the most reliable evidence of fair value. Level 3 inputs are only used when Level 1 or Level 2 inputs are not available.

The following tables present the fair value measurements of assets and liabilities recognized in the accompanying consolidated statements of financial position measured at fair value on a recurring basis and the level within the fair value hierarchy at June 30, 2022 and 2021:

	Fair Value Measurements at June 30, 2022			
	Total	Level 1	Level 2	Level 3
Investments, at fair value:				
Mutual funds	\$ 1,271,439	\$ 1,271,439	\$ -	\$ -
Common stock	1,278,987	1,278,987	-	-
Corporate bonds	1,270,344	1,270,344	-	-
	<u>\$ 3,820,770</u>	<u>\$ 3,820,770</u>	<u>\$ -</u>	<u>\$ -</u>

	Fair Value Measurements at June 30, 2021			
	Total	Level 1	Level 2	Level 3
Investments, at fair value:				
Mutual funds	\$ 979,347	\$ 979,347	\$ -	\$ -
Common stock	1,497,477	1,497,477	-	-
Corporate bonds	1,305,031	1,305,031	-	-
	<u>\$ 3,781,855</u>	<u>\$ 3,781,855</u>	<u>\$ -</u>	<u>\$ -</u>

# HOPE FOR HAITI, INC. AND AFFILIATE

## Notes to Consolidated Financial Statements

June 30, 2022 and 2021

14. FAIR VALUE MEASUREMENTS, continued:

*Changes in valuation techniques:* None.

Methods and assumptions used by the Organization in estimating fair value are as follows:

*Valuation techniques:* Fair values for stocks and equities are based on quoted market prices in an active market. The fair value of mutual funds is based on the net asset value (NAV) of the underlying investments in the fund. Corporate bond fair value is based on yields currently available on comparable securities of issuers with similar credit ratings.

15. DONATED GOODS:

Donated goods for the years ended June 30, 2022 and 2021, included in the consolidated financial statements were as follows:

	Year Ended June 30,	
	2022	2021
Medicines and medical supplies	\$ 30,024,139	\$ 25,779,139
Solar chargers, lights, and tarps	277,512	2,160
Food, clothing, and other supplies	205,044	45,506
Water filters	61,230	-
Other	85,840	218,507
	<u>\$ 30,653,765</u>	<u>\$ 26,045,312</u>

16. SUBSEQUENT EVENTS:

Subsequent events have been evaluated through October 28, 2022, which represents the date the consolidated financial statements were available to be issued. Subsequent events after that date have not been evaluated.